

# HPE GreenLake Solutions



# Online Course

**ZETLAN TECHNOLOGIES**  
**[www.zetlantech.com](http://www.zetlantech.com)**

## Course Modules

- Articulate the Value of HPE GreenLake Solutions (optional)
- Review HPE GreenLake Solutions
- Understand the HPE GreenLake Sales Process
- Qualify and Register the Deal
- Create a Quote with As-a-Service Quoter (ASQ)
- Use Integrated Quoting and Flexible Quote for HPE GreenLake
- Propose the HPE GreenLake Solution and Close the Deal
- Deliver the Solution and Manage Changes



Zetlan Technologies





**LEARN  
REMOTELY!!**

**The efficiency of online learning  
in terms of time management,  
flexibility, and the ability  
to access resources anytime,  
anywhere can be compelling.**



**ZETLAN TECHNOLOGIES**  
**[www.zetlantech.com](http://www.zetlantech.com)**

**For contact: +91 8680961847  
+91 9600579474**

